

IEC West Region Conference

March 2 & 3, 2012

REGISTER TODAY AT
www.iecoregon.org

Expected Attendees include:



Bobby Tutor
IEC National President
Tutor Electrical Services, Inc.
Mansfield, TX



Thayor Long
Executive Vice President/CEO
IEC National

Key Note Speakers:



Tom is chair of the Portland State University Department of Economics, director of the newly formed Northwest Institute of Applied Economic Research, and former state economist for Oregon. He received a Ph.D. in Economics from the University of Colorado in 1981 and a B.B.A. degree in Economics from Ohio University in 1975.



Professor Richard Birke has been teaching dispute resolution for almost 20 years, teaching first at Stanford Law School and then coming to Willamette University College of Law in 1993 to teach and direct the Center for Dispute Resolution (CDR). Under his leadership, the CDR has enjoyed high national ranking among academic dispute resolution centers in the U.S. He is a two-time award-winning author in the field of dispute resolution, and is deeply involved in the practice of ADR.

Friday, March 2, 2012 - Starting at 1:00pm

Break Outs

- Strategic Planning for the Chapter
- Construction Contracts and Your Insurance Policy Simplified
- Contracts 201

- Leadership/Supervisor Training (3hrs)
- Arc Flash Protection

- Dinner - Economist Tom Potiowsky

March 3, 2012 - 7:00am Breakfast Buffet Opens

- Psychology of Negotiations - Professor Richard Birke, Willamette University
- Getting Your Financial Statements in Order for Banking and Bonding
- Oregon Construction Contractors Board licensing and complaints
- Bruce Hanna - Co-Speaker of the House of Representatives
- Jason Conger - Oregon House of Representatives
- Strategic Follow Up
- Conference Comes to an End 4pmish

Seminar Registration	\$139.00
Guest Meals	\$119.00

Thank you to our sponsors and our speakers.
We could not do it without your support!



IEC Oregon
8625 SW Cascade Ave, Ste. 100
Beaverton, OR 97008

The Surfsand Resort
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Cannon Beach, OR 97110
Reservations
(ask for the IEC Group Rate)
1-800-547-6100
Rates starting at \$109.00

