



SPECIFIC SOLUTIONS

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WORKFORCE SOLUTIONS

IEC Oregon has a number of workforce solutions to help you find the quality employees you need to grow your business. These tools include an Employee Application Program in which we collect qualified applications and place them in the members only section of the website. We also encourage a Shared Worker Program through which members can safely and effectively borrow and loan employees for limited durations. Finally, we work with a variety of employee placement services that specialize in IEC contractors and their specific needs.

HEALTH INSURANCE

IEC Oregon's group discounted health insurance program is one of the largest such groups, with some of the most affordable rates in the state. Several companies have saved more than \$20,000 a year through IEC Oregon's plan. Partnering with Health Net health plans, IEC has a variety of options available to suit the needs of any contractor and their employees. Health Net has one of the broadest coverage areas in Oregon and Southwest Washington in terms of physicians with more than 4000 through the HMO portion of the plan and 4000 contracted on the PPO (both are included on our Point of Service Plan, POS, the most popular among our members). For more information on IEC Oregon's variety of plans and rates contact Chris Peterson at cpeterson@fullertonco.com or call (503) 274-6511.

LEGAL ACCESS

The IEC Legal Access Program entitles each IEC member company to fifteen (15) minutes per month of FREE legal advice from Jordan Schrader PC attorney Robert F. Blackmore. IEC Legal Access Services are intended to apply to situation-specific questions related to the member's business. Members can ask about corporate or business matters, employment problems, contracts, water rights, land use, leasing or buying operations and property, regulatory matters, liens, equipment loan documents, line of credit and banking issues, liability associated with accidents, and construction disputes. Bob Blackmore and Jordan Schrader PC are committed to offering responsive, efficient and results-oriented legal services to their clients. IEC encourages you to take advantage of this legal access program so that you can resolve issues before they become problems.

LIABILITY AND UMBRELLA INSURANCE

IEC has forged an exciting partnership with Federated Insurance to provide liability and umbrella policies to our member contractors. Federated's Contractor Select product is without a doubt the best program, as it is tailored specifically to the needs of the contractor. It makes for an easy fit for IEC Oregon member contractors. To learn more about the IEC Oregon and Federated partnership and the many products they can provide, contact Brent Campbell at bccampbell@fedins.com or call Brent at (800) 527-5999.

DISABILITY AND ACCIDENT INSURANCE

The company with the funny duck commercials is a leader in providing people throughout the nation with disability and accident insurance. AFLAC's various policies allow your employees to purchase coverage with pre-tax dollars to protect them from disabilities that could harm their ability to earn a living. The rates offered to IEC members are cheaper than what your employees could secure on their own, and again come out of their checks before taxes. The added benefit to employers is that your company's payroll taxes are decreased. For more information on IEC Oregon's partnership with AFLAC contact our representative, Michael A. Stachowiak, at the AFLAC State Office in Beaverton, Oregon at 971-275-0567.

WORKERS' COMPENSATION INSURANCE

SAIF Corporation's Oregon Group Discount gives qualifying IEC member businesses the opportunity to further reduce workers' compensation insurance costs by earning a substantial supplemental 5% *discount* in addition to a premium volume discount.

VALUE ADDED CONSULTING

IEC Oregon is now offering a business consulting service through IEC Oregon Past President, Tom Taylor. Tom brings 40 years of experience in the electrical contracting industry. One hour of this confidential service is available FREE to IEC members. Additional consultations are offered at a low hourly fee.