



Dear IEC Member:

On behalf of the Independent Electrical Contractors of Oregon (IEC), I am pleased to invite you to renew your membership in our association. Enclosed you will find additional information regarding the benefits and resources IEC can provide to your business. We would like you to take a moment to consider this excellent opportunity to gain the benefit of numerous resources and enthusiastic industry leaders.

- IEC Oregon represents over 150 electrical contractors in Oregon and SW Washington
- **IEC Oregon is the largest electrical contractor association in Oregon**
- IEC Oregon is the third largest Independent Electrical Contractors chapter nationally

Each of IEC Oregon's 150 contractor members is as unique as you are, with their own business needs and types of services they provide to their customers. Members range from sole proprietors to corporations with hundreds of employees; from specialty to full service contractors. Our members provide industrial, commercial and residential electrical services, new construction, remodeling, tenant improvement, motors and controls, data telecom, fire, security, renewable energy installations and more.

- IEC Oregon members are non-union, merit shop electrical contractors
- IEC Oregon members employ an average of ten field employees
- IEC Oregon members average 12 years in business and over 20 years experience in the trade
- IEC Oregon has a significant portion of family run businesses
- **As a group, IEC contractor revenues are estimated to be over \$300 million annually**
- **As members, we look to IEC for referrals, services and support**

We appreciate your consideration of membership renewal in the Independent Electrical Contractors of Oregon. Laurie Kendall, Director of Member Services, will be contacting you in the near future to answer any questions you may have. IEC is important to the development and advancement of our industry and we know your continued membership will be a benefit for us both.

Respectfully,

A handwritten signature in blue ink that reads 'John Killin'. The signature is written in a cursive, flowing style.

John Killin
Executive Director